

Guide to Investment

Republic of Tatarstan



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PwC first appeared in Russia in 1913 and re-established its presence here in 1989. Since then, PwC has been a leader in providing professional services in Russia.

According to an independent survey of major companies and organisations in Russia from 2008 to 2012, over the past five years PwC has remained the strongest brand among the Big Four. This survey was conducted on an anonymous basis by an independent research organisation in accordance with ESOMAR standards.

This overview has been prepared in conjunction with Tatarstan Investment Development Agency (TIDA).

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Introduction by Rustam Minnikhanov, President of the Republic of Tatarstan



Ladies and gentlemen, readers and partners:

Please allow me to introduce you to the Republic of Tatarstan. Located at the crossroads of important trade routes connecting East and West, North and South, Tatarstan is one of the most dynamically developing regions of the Russian Federation. Financial and investment experts alike concur that our republic has tremendous potential for attracting foreign direct investment.

With this in mind, the Tatarstan Investment Development Agency (TIDA) was founded in 2011 to increase the effectiveness of our investment facilitation and promotion. TIDA operates as a one stop centre, helping investors along every step of the investment cycle.

TIDA joined the World Association of Investment Promotion Agencies (WAIPA) in September 2011. In February 2013 TIDA was elected to the WAIPA directorship for Eastern Europe.

The Investment Board of the Republic of Tatarstan was founded in 2012 with the aim of boosting investor confidence and improving the overall investment climate of our region.

Our republic is also active in establishing investment infrastructure, including industri-

al parks and facilities, business services and outsourcing centres, and other conditions that meet investor needs and expectations.

The most successful of these facilities is the Alabuga Special Economic Zone (SEZ), where residents have access to fully-established infrastructure for manufacturing, engineering, utilities, transport and customs, while also enjoying a range of tax and customs benefits.

The best known site for chemical and polymer production companies is the Himgrad Technological Park. Furthermore, Kamsky Industrial Park Master, which was specifically designed for heavy engineering enterprises, is one of the republic's prized initiatives. The youngest facility in Tatarstan's drive for

innovation is the Kazan IT-Park, which focuses on mass commercialisation of projects in information and communications technologies. A second IT-Park in Naberezhnye Chelny was opened in 2012.

A priority development project that was launched this year is Kazan Smart City, an urban development project designed to promote investment in high technology, medicine, education, and tourism. Kazan Smart City will lie on 650 hectares of land three kilometres from Kazan International Airport and 15 kilometres from the Kazan city centre. Kazan Smart City will have four main precincts: Central Business Precinct, Metropolitan Park, Knowledge & Education Precinct, and a Special Economic Zone for high technology production.

In addition, in June 2012 construction started on the Innopolis Innovation Centre, a new city in Russia specialising in IT business and training. Innopolis is a smart city with subdivided business infrastructure (technological parks, R&D centres, etc.). It will feature Russia's first university specialising in information technologies (working in partnership with Carnegie Mellon University in the United States), as well as a full range of social and commercial infrastructure

(schools, kindergartens, hospitals, shopping centres, restaurants, etc.), and several classes of residential areas (from apartment buildings to townhouses and cottages), the bulk of which will be rented to employees of resident companies with a purchase option.

We are proud to state with confidence that the work we are doing is yielding results. A range of leading multinational companies – among them Ford-Sollers, Rockwool, Hayat Group, Daimler, Cummins, ZF, Schneider Electric, Fujitsu, Armstrong, 3M, RR Donnelley, Air Liquide, Piscar Vernici S.r.l., Kastamonu Entegre, Saria Bio Industries, Hygiene Technologies Ltd, and Kiekert AG – have already chosen Tatarstan as a location for their business.

For my part, I can assure you that the key economic policy priorities of Tatarstan's leadership have always been and will continue to be aimed at making the republic more attractive for global investors and supporting the development of business.

We would be glad to see you join our list of successful investors and partners and enjoy success and prosperity while realizing your investment project in the Republic of Tatarstan.

Rustam Minnikhanov
President of the Republic of Tatarstan

A stylized, handwritten signature in black ink, consisting of a large, fluid loop followed by a shorter, more defined stroke.

Foreword by Managing Partner of PwC Russia



The Republic of Tatarstan has been one of the most attractive regions in Russia for investors for many years. Thanks to the effective work of the Government of Tatarstan in raising the attractiveness for investment and setting up support for investors, the republic holds a leading position among Russia's regions in terms of economic growth and ease of doing business.

One of the most attractive sites for foreign investment in Tatarstan is the Alabuga Special Economic Zone (SEZ), where both international and Russian companies have become residents.

In order to enhance the region's economic potential, the Government of Tatarstan has been enhancing conditions for doing busi-

ness, not only in traditional sectors, but also in newly developing industries. For example, the Baltach Halal Agricultural Park has been recognised for its contributions to business development in rural areas since this is the first site of its kind for representative offices of small and medium-sized businesses in Russia.

Special focus also has been put on developing innovations and information technologies. The Himgrad Technological Park, the Idea Technological Park and the Kamsky Industrial Park Master have proven to be effective facilities while also serving as modern business incubators. Last year, a new IT-Park was opened in Naberezhnye Chelny while the construction of the Innopolis Innovation Centre has also started. The latter is a new

city specialising in information technologies where the potential population is expected to reach 150,000 people.

Furthermore, the creation of Kazan Smart City, a new urban development that will help advance high technology, medicine, education, and tourism, will help boost the republic's potential for innovation-oriented development. Kazan Smart City will foster sources of growth for the entire region, establishing Kazan as an international business hub.

The Tatarstan Investment Development Agency (TIDA) was founded in 2011 to help promote investment into Tatarstan and facilitate and support investors entering the region. TIDA operates as a "one stop shop" for all investors and investment projects.

International forums and events play an important role in enhancing the investment attractiveness of Tatarstan and promoting and strengthening international investment and trade relations. KazanSummit: International Economic Summit of Russia and OIC Coun-

tries, the International Winter Forum Invest in Tatarstan, and the Kazan Venture Fair are annual events that help acquaint investors with Tatarstan's potential, while at the same time providing an important platform for business networking.

We should also mention the impressive work that Tatarstan has done, as well as large-scale projects that are just beginning as part of preparations for the 27th World Summer Universiade of 2013, the 2015 World Aquatics Championships, and the 2018 FIFA World Cup, for which a number of games will be held in Kazan. PwC is proud to be a Partner and Official Professional Services Provider for the 27th World Summer Universiade of 2013. The firm is also eager to help strengthen Tatarstan's image internationally.

We are confident that this guide, which was prepared in collaboration with TIDA, will be a valuable resource for potential investors and assist them in properly assessing Tatarstan's potential for economic growth and the advantages for doing business in this region, as well as pursuing investment projects.

Sincerely,
David Gray
Managing Partner
PwC Russia

A handwritten signature in blue ink, appearing to read 'D. Gray'.



Tatarstan Investment Development Agency

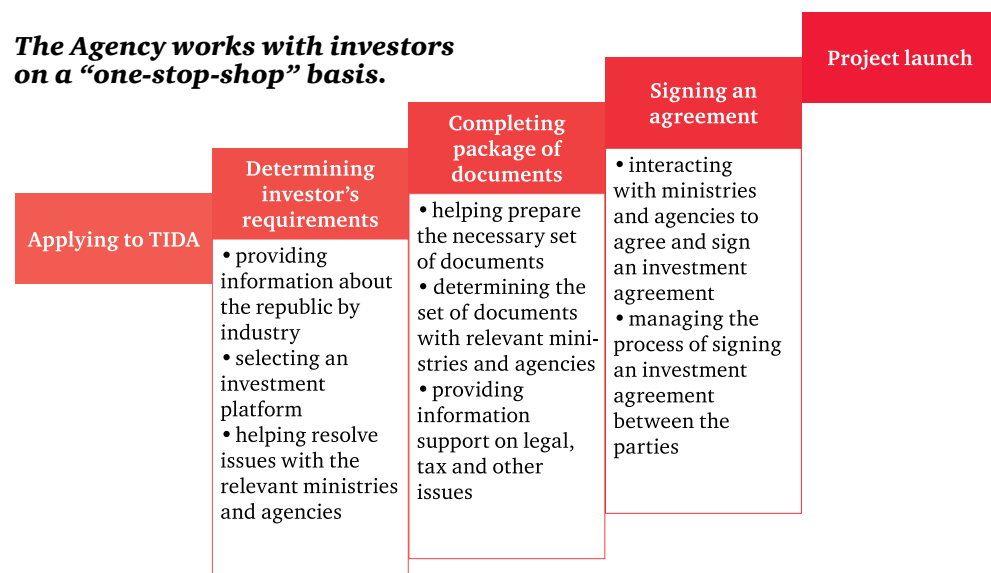
The Tatarstan Investment Development Agency (TIDA) was founded in 2011 as a special executive body of the government to carry out investment promotion and facilitation. TIDA is responsible for all international investment and business projects in the Republic of Tatarstan, reporting directly to the President of the Republic of Tatarstan. The wide range of TIDA's functions include attracting investment to Tatarstan, supporting the entry and successful establishment of foreign businesses in Tatarstan, facilitating investment projects, improving the investment climate of Tatarstan, and promoting public-private partnership.

TIDA has been a member of the World Association of Investment Promotion Agencies (WAIPA) since 2011, and is presently the only WAIPA member from Russia.

In February 2013, TIDA's active role in promoting investment in Tatarstan was recognised at WAIPA's General Assembly in Geneva, where the agency was elected to the WAIPA Directorship of Eastern Europe.

TIDA has also launched Invest in Tatarstan, a global PR campaign designed to promote Tatarstan's strengths as an investment location.

The Agency works with investors on a "one-stop-shop" basis.



The Investment Board of the Republic of Tatarstan was founded by Tatarstan Presidential Order No. UP-538 of 5 July 2012. The Investment Board was created to provide state support to investment projects through either financing from the republic's budget or facilitating the involvement of state companies in these projects. The board also oversees the provision of government support such as tax breaks, as well as efforts to reduce administrative barriers.

In order to provide organisational, technical, and analytical support to the Investment Board under the auspices of TIDA, an Investment Committee has been set up to review investment projects. The Committee carries out expert assessments of investment projects and presents its recommendations to project initiators. It also develops instruments to finance investment projects, as well as provides support with the aim of reducing administrative and

TIDA AS A ONE-STOP CENTRE:



regulatory barriers. Based on this review, non-regulatory decisions are put forth for the financing of investment projects. These projects are also presented to the Investment Board. The committee is comprised of independent experts, representatives of commercial banks, consulting, leasing, insurance, and investment companies and funds, and the Guarantee Fund of the Republic of Tatarstan, as well as state and municipal agencies.



Linar Yakupov,
Chief Executive
of the Tatarstan Investment Development Agency



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www.tida.tatarstan.ru
tida@tatar.ru

The Government of Tatarstan has worked to increase the availability of investment resources available to banks, private and non-state investors. The following institutions are involved in this process:

Tatarstan Development Corporation

- Creating the necessary infrastructure for investment sites
- Building relationships with institutional investors

Address: 50 Peterburgskaya St, Kazan, 420107
Tel.: +7 (843) 227-4224



TDC
Tatarstan
Development
Corporation

Tatarstan Export Corporation

- Promoting the goods and services of Tatarstan enterprises
- Boosting Tatarstan's export potential
- Expanding markets for goods made in Tatarstan

Address: 35/2 Pravo-Bulachnaya St,
Kazan, 420111
Tel.: +7 (843) 292-7902
Fax: +7 (843) 292-8776
E-Mail: export@tatar.ru

Investment and Venture Fund of the Republic of Tatarstan

- Supporting innovation-oriented activities, preparing and setting up facilities for new types of products and technologies
- Participating in market development for scientific and technological products
- Developing key economic sectors in Tatarstan
- Supporting small and medium-sized enterprises (SME) in Tatarstan
- Raising investment and venture capital for promising investment projects in key economic sectors in Tatarstan
- Promoting exhibitions in order to boost Tatarstan's investment potential

Address: 50 Peterburgskaya St, Kazan, 420107
Tel.: +7 (843) 570-4017
Fax: +7 (843) 570-4000
E-mail: reception@ivfrt.com
Website: www.ivf.tatarstan.ru

Guarantee Fund of the Republic of Tatarstan

- Providing small and medium-sized enterprises (SME) and infrastructure support organisations with access to loans and other financial resources
- Bank loan guarantees for SMEs of up to 50% of an individual SME's overall liability

Address: 50 Peterburgskaya St,
Kazan, 420107
Tel.: +7 (843) 227-4072
Fax: +7 (843) 227-4073
E-mail: info@garfondrt.ru
Website: www.garfondrt.ru



General information on Tatarstan

Tatarstan is one of Russia's most economically developed regions. It is located in the centre of a large industrial region, 800 kilometres east of Moscow, at the meeting of the Volga and Kama rivers.

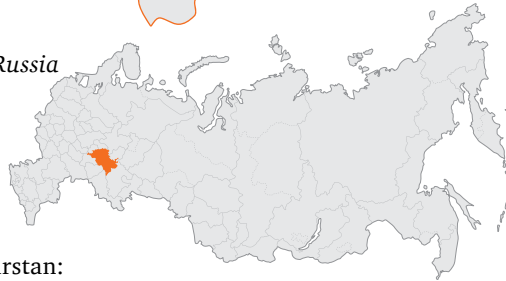
Kazan

the republic's capital
heavy engineering, chemicals and petrochemicals, consumer goods and food processing

Chistopol

consumer goods and food processing

Tatarstan on a map of Russia



Official website of the Republic of Tatarstan:
www.tatarstan.ru

Overview

Area: 67,836.2 sq. km.
Population: 3.8 million people.
Tatarstan stretches 290 km from North to South and 460 km from West to East.
Tatarstan has a moderate continental **climate**.
Official languages are Tatar and Russian.
Predominant religions are Islam and Orthodox Christianity.
75.4% of Tatarstan's residents live in **urban areas**.
The capital is Kazan (area: 614.2 sq. km; population: 1.161 million people).

Elabuga

oil production and heavy engineering

Naberezhnye Chelny

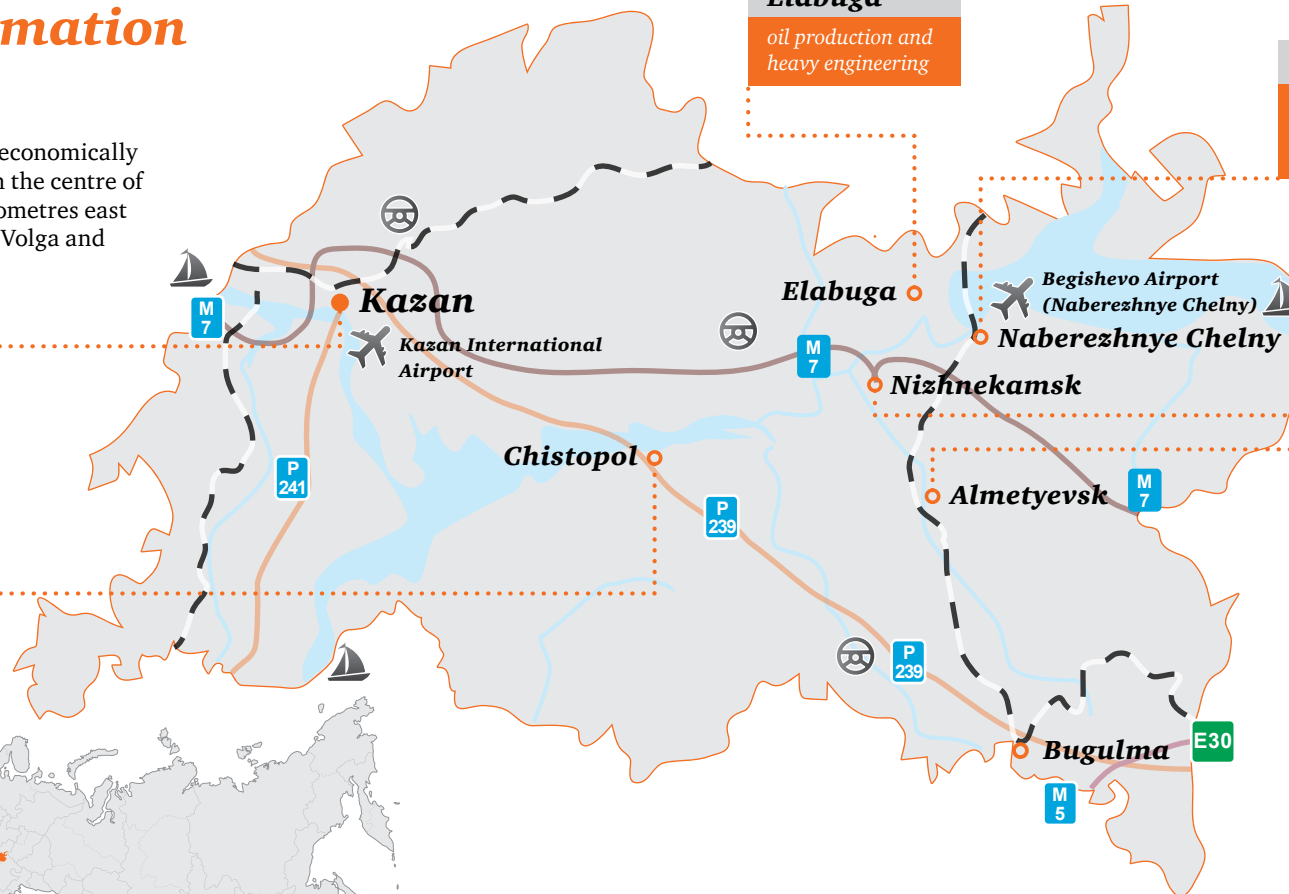
heavy engineering, utilities, consumer goods, construction, food and processing

Nizhnekamsk

petrochemicals

Almetyevsk

petrochemicals (oil and associated gas production)



On 30 August 2005, Kazan celebrated its 1,000-year anniversary.

Kazan was officially named the Third Capital of Russia in April 2009.

Tatarstan's natural resources

Water resources: the Volga, Kama, Belaya and Vyatka rivers as well as numerous small rivers and lakes.

Forest resources cover 16% of the land

Extractable resources:

- oil (around 0.8 billion tonnes)
- limestone and dolomite (66 million tonnes)
- building stone (35.3 million cubic metres)
- peat (over 35,000 ha)
- gypsum (72 million tonnes)
- brick earth (73.5m cubic metres)
- petroleum bitumen (12.5 billion tonnes)

Administration

The President of the Republic of Tatarstan is the region's highest-ranking official.

Rustam Minnikhanov is the President of the Republic of Tatarstan.

Ildar Khalikov is the Prime Minister of the Republic of Tatarstan.

Farid Mukhametshin is the Chairman of the State Council of the Republic of Tatarstan.

Education and science

Higher education

Tatarstan has substantial scientific and educational potential. Kazan is one of Russia's leading educational centres, ranking third after Moscow and St Petersburg in the number of students (over 200,000).

At the beginning of the 2012/2013 academic year, there were 30 institutions of higher education in Tatarstan (mostly located in Kazan).

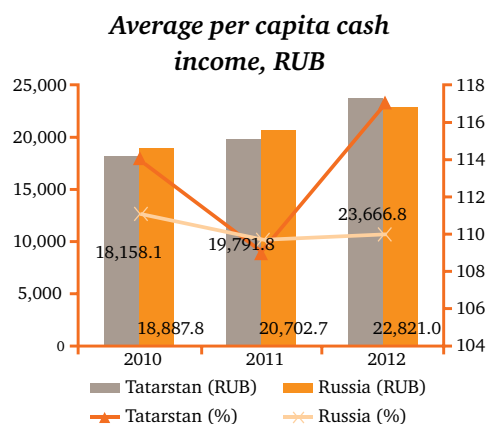
Kazan (Volga) Federal University was created on the basis of the famous V.I. Ulyanov-Lenin Kazan State University (KSU). This world-class research and educational centre is one of Russia's federal universities.

In 2009, two of the oldest universities in the country, the A.N. Tupolev Kazan State Technical University and Kazan State University of Technology, both won a competition for university development programmes and are now eligible for National Research University status.

Workforce

The economically active population is 2.05 million people (53.7% of the total population).

The average monthly salary is RUB 23,240.5 (a 16.3% increase over 2011).



Sporting events

XXVII Summer Universiade – 2013

Kazan is hosting the XXVII Summer Universiade, or World Student Games in July 2013. Some 65 sports facilities concentrated in four areas of Kazan will be used during the Games. Over 100,000 people from 170 countries are expected to attend the Games.

www.kazan2013.ru

World Aquatics Championships – 2015

The 16th World Aquatics Championship will be held in Kazan in summer 2015. This marks the first time that a city in Russia will host this tournament.

The decision to hold this tournament in Kazan was made at the General Congress of the International Swimming Federation (FINA) in Shanghai on 15 July 2011 on the eve of the 2011 World Cup.

www.fina.org/H2O

FIFA World Cup – 2018

The plan for the 2018 FIFA World Cup includes 16 football stadiums in 13 Russian cities, grouped into four clusters: the northern cluster (Kaliningrad and St Petersburg), the central cluster (Moscow), the Volga cluster (Kazan, Nizhny Novgorod, Yaroslavl, Samara, Volgograd and Saransk), the southern cluster (Krasnodar, Rostov-on-Don and Sochi) and Yekaterinburg.

www.russia2018-2022.com



Transport infrastructure

Tatarstan is situated at the intersection of several major transport routes: railways (the Trans-Siberian Railway and the North-South line), rivers (the Volga and Kama rivers, which flow into the Caspian Sea, and the rivers of the Urals and greater Moscow regions), and motorways. Three federal highways cross through the republic, including the M-7 Volga, the M-5 Ural, and the Kazan-Orenburg highways. The region has 18,500 kilometres of paved public roads.

It also has three cargo ports with five cargo zones, four passenger ports (Kazan, Naberezhnye Chelny, Chistopol, and Nizhnekamsk), and six inland water terminals.

Druzhba, the world's largest oil pipeline, starts in Tatarstan. Large gas pipelines carrying natural gas from the Urengoy and Yamburg fields to Western Europe also run through the republic.

Six airports are located in Tatarstan. Kazan International Airport and Begishevo Airport are federal airports.

In 2012, Kazan International Airport expanded its roster of destinations with new

flights to Astrakhan, Rostov-on-Don, Nizhnevartovsk, Kyiv, Simferopol, Almaty, Aqaba and Sharjah. Furthermore, the frequency of flights increased to and from the following destinations: Moscow, St Petersburg, Novosibirsk, Chelyabinsk, Baku, Dushanbe, Khujand, Istanbul and Dubai. Moscow was the most popular destination to and from Kazan International Airport last year. Passenger turnover through the airport increased by 21.2% to 1.5 million passengers in 2012.

Both Russian and international airlines fly in and out of Kazan International Airport, including Tatarstan Airlines Ak Bars Aero, Aeroflot, Transaero, S7, Izhavia, Orenair, Ural Airlines and UTair, as well as Air Astana, Avia Traffic Company, Somon Air, Turkish Airlines, Flydubai and Air Arabia.

A new terminal at Kazan International Airport was opened in July 2012. It can handle up to 2 million passengers a year. To date, over RUB 1 billion has been spent on a project to modernise and develop airport infrastructure. By 2013, investments in the airport complex will have exceeded RUB 2 billion. The project should be completed by 2025, after going through three stages and increasing the pas-

senger service facilities' capacity to 5 million passengers a year (3,500 passengers per hour).

One major project now under way in Tatarstan is the construction of a section of the Europe-Western China international transport corridor. This corridor will reduce travel time by 3.5 times and significantly decrease transportation costs, becoming the key freight route in the Central Asian region. The total cost of the project will come to RUB 18.3 billion.

Tatarstan's logistics development programme combines the construction of a section of the international transport corridor with a project to develop the Sviyazhsk Interregional Multi-modal Logistics Hub, thereby creating a significant logistics network. The hub will be an essential element in developing infrastructure for China-Europe trade.

Completing the project to build the Sviyazhsk Interregional Multi-modal Logistics Hub will enable freight to be shipped to any region in Russia, re-directing freight flows away from

Central Russia. This solves the several important issues such as taking pressure off the transport infrastructure of the greater Moscow region and creating social and economic infrastructure along the length of the corridor.

Furthermore, the upgrade of the Kazan-Naberezhnye Chelny Federal Highway is fully underway. These efforts will help boost the highway's transport capacity several times over. This project is not only important for the region but for the entire country in general. The route will link the European part of Russia with the Alabuga SEZ (which, in turn, puts the zone's residents and other enterprises in direct connection with their partners) and the Republic of Bashkortostan.

Another important objective is the construction of a transport connection between Kazan and Yekaterinburg, which would unite all transport connections between the Volga, Urals and Siberian federal districts. This route is very important since it, for instance, will be used during the 2018 FIFA World Cup.

Transport connection

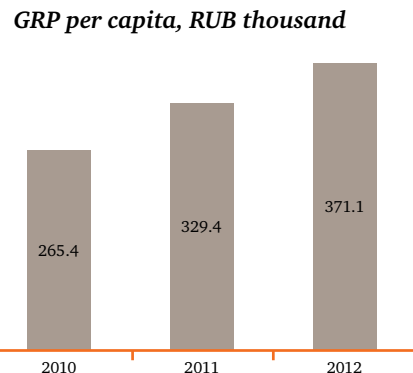
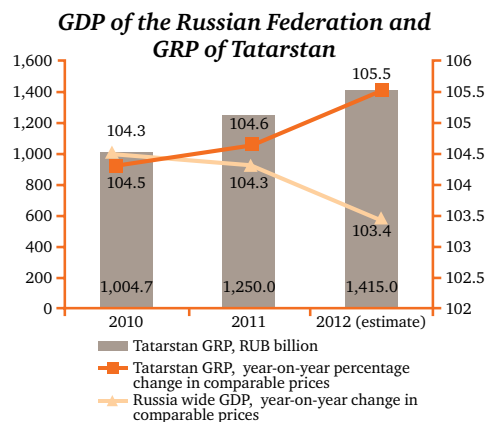
Company name	Website	Telephone
Kazan International Airport	www.airport.kazan.ru	+7 (843) 267-8807 +7 (843) 267-8792
Kazan Railway Terminal	www.pass.rzd.ru	+7 (843) 294-0400 +7 (843) 294-0500
Kazan River Port	www.sk-tatflot.ru	+7 (843) 233-0982 +7 (843) 233-0969

Distance from potential markets



Brief data points illustrating Tatarstan's economic potential and level of investment

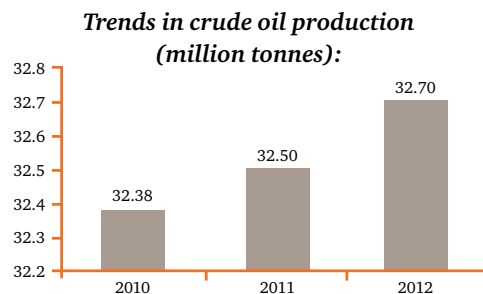
GRP and GDP



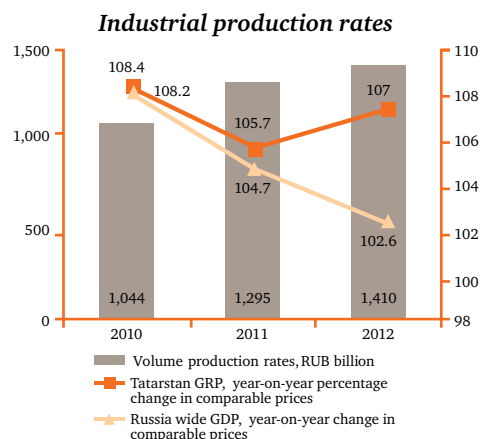
Industrial production

In 2012, the value of total shipped goods in Tatarstan reached RUB 2,038.1 billion.

Oil predominates in Tatarstan's subsoil resources. Estimated reserves come to around one billion tonnes. Tatarstan produced 32.7 million tonnes of oil in 2012, representing an increase of 0.6% from the previous year.

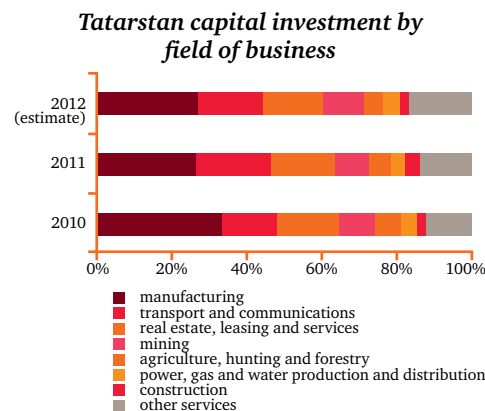


More than thirty five oil companies operate in Tatarstan, the largest of which is OAO Tatneft.

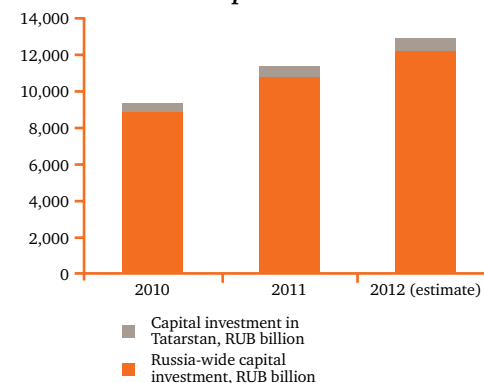


Investment in fixed capital

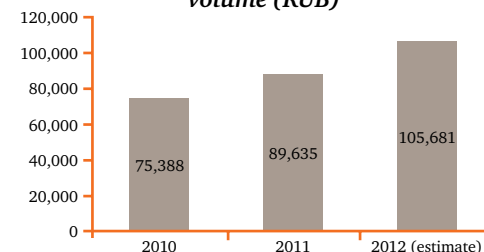
Tatarstan was the leader among the regions in the Volga Federal District in 2012 in terms of total fixed capital investment.



Trends in capital investment



Per capita capital investment volume (RUB)

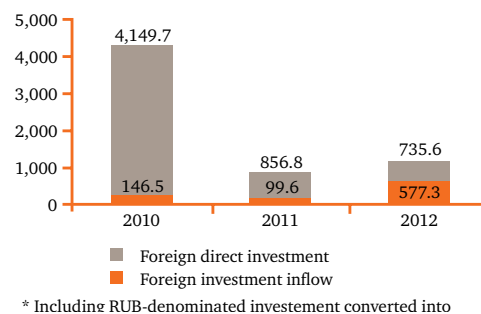


Foreign investment

In 2012, the Tatarstan economy brought in an estimated USD 735.6 million of foreign investments.

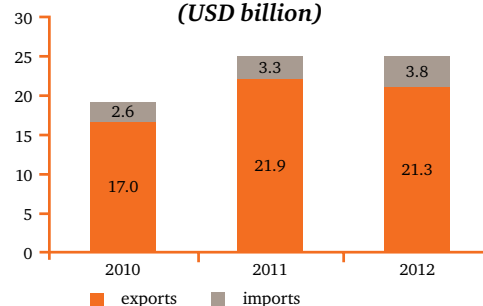
Nearly 80% of foreign investment in 2012 was Foreign Direct Investment, which was 5.8 times higher than the previous year.

Flow of foreign investment into Tatarstan (USD million)

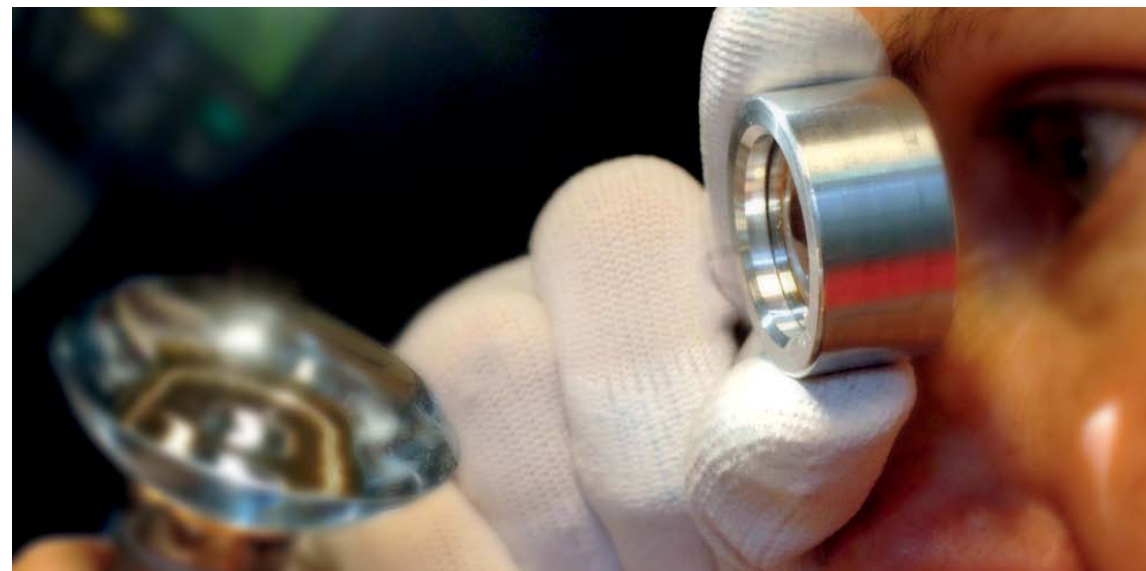
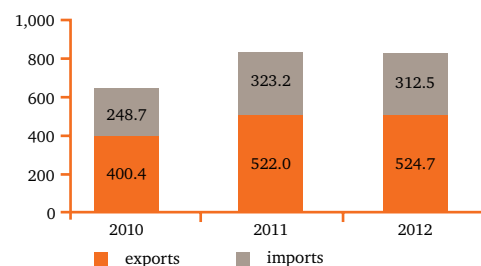


Foreign trade

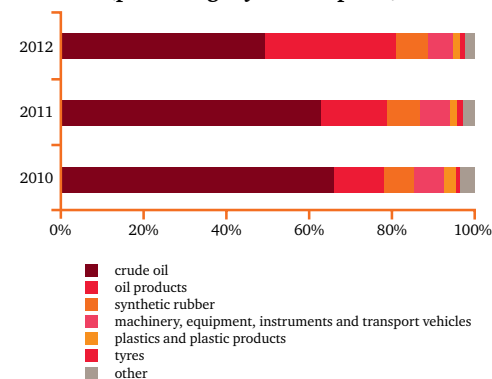
Tatarstan's foreign trade turnover (USD billion)



Russia's foreign trade turnover (USD billion)

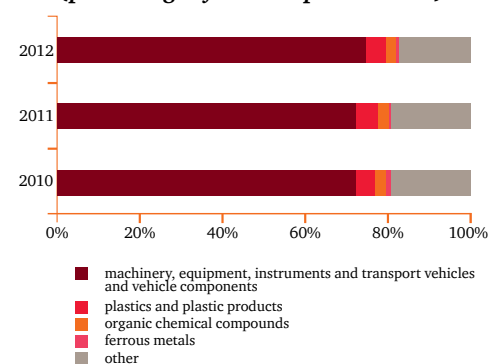


Tatarstan's export composition by products (percentage of total exports)



* Total exports to Customs Union member-states, according to the estimates of the Tatarstan Statistics Committee

Tatarstan import composition by products (percentage of total import volume)



* As Russian-Kazakhstan customs clearing procedures were cancelled as of 1 July 2010, imports from Kazakhstan following July 2010 were not included.



The Republic of Tatarstan's strategic economic development priorities

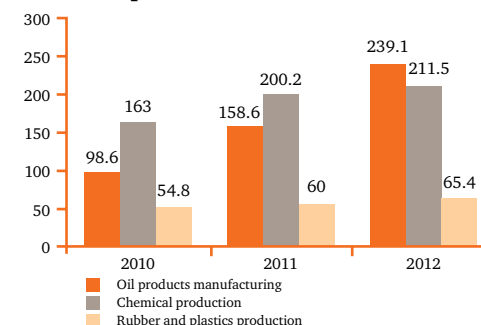
The Republic of Tatarstan has set the objective of creating an investment infrastructure that can help attract both Russian and foreign investors in the coming years. The following priority areas for Tatarstan's economic development have been established to help achieve this objective and improve Tatarstan's investment climate while also ensuring international investors are offered competitive terms:

- Chemical & petrochemical
- Machinery & automotive parts
- Development, real estate, services & tourism
- IT & telecommunications
- Construction
- Medicine & pharmaceuticals
- Agriculture & food processing
- Halal industry

Chemical & petrochemical

The chemical & petrochemical industry – including chemical production, rubber & plastics production, and petroleum product manufacturing – is a key driver to the economic growth of Tatarstan. Since 2000, TAIF alone has invested RUB 158 billion in its subsidiary companies. Tatneft has invested nearly RUB 200 billion in TANECO, an oil refinery project in the city of Nizhnekamsk. Among foreign companies that have invested in this industry are Pixar Coatings (Italy), Clariant (Switzerland), P-D Tatneft-Alabuga Steklovolokno (Germany), and Air Liquide Alabuga (France).

Dynamics of chemical and petrochemical production, RUB billion



Investment projects:

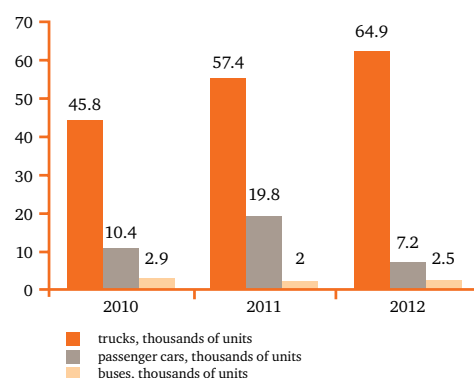
- The development of production of natural gas based olefins (ethylene and propylene) with further polymerisation and using nanocatalysts. The facility should be commissioned in 2015-2016. The overall project budget comes to RUB 80 billion.
- The development of a plant for the processing of heavy oil residue with annual capacity of 2 million tonnes of feedstock. The plant will process heavy residue through hydroconversion using nanoscale catalysts. A feasibility study has already been prepared and some research on hydroconversion of various types of feedstock has been carried out. In addition, a trial run of the process has been conducted in laboratory conditions and at pilot facilities. The overall project budget is RUB 12,240 million.
- Construction of facilities for the manufacture of polyester staple fibre for the textile industry, along with polyester HMLS yarns and HM yarns to be used in production. This production complex will be the first of its kind in Russia.

Machinery & automotive parts

Machinery and automotive parts includes metallurgical production and production of finished metals, machinery and equipment production, production of electronics, electrical and optical equipment, and production of transport vehicles and equipment. Tatarstan is one of the main hubs of machinery production in all of Russia, housing such automobile producers as KAMAZ, Ford-Sollers, Elabuzhskiy Avtomobilny Zavod, ISUZU, Kazan Aircraft Production Association, Kazankompressormash, and the A.M. Gorky Zelenodolsk Plant. In 2012 Ford Sollers Alabuga began assembling Ford automobiles in Tatarstan. In this first year of production, the company manufactured five new models and a total of 18,000 automobiles for the sum of RUB 16.4 billion. The company currently assembles Ford Transit Commercial Van, Ford Explorer, and Ford Kuga, as well as Ford C-Max and Ford Galaxy mini vans.

Other foreign companies working in this industry are Daimler AG (Germany), Honeywell (USA), Schneider Electric (Germany), Cummins Kama (USA), and Kiekert AG (Germany).

Production of transport vehicles



Investment projects:

- Manufacture of car seats. The projected output is 40,000 sets per year. The total area set aside for production comes to 15,840 square metres. The total project budget stands at RUB 355.7 million.
- The expansion of the existing production and upgrade of foundry equipment. The project is to provide high-pressure aluminium die-casting and sand casting. The target customers are KAMAZ and its joint ventures, defence sector entities, and manufacturers of home appliance and energy efficient LED lighting. The overall project budget is RUB 300 million.

Development, real estate, services and tourism

According to the Tatarstan Statistics Committee, the prices per square metre of total dwelling space were as follows in 2012: RUB 43,900 in the primary market and RUB 43,200 in the secondary market.

Furthermore, the commercial property market in Kazan grew by 20% in 2012. In Tatarstan on the whole, the number of real estate transactions increased by 2.8% in 2012. The average selling price per square metre of commercial

property was RUB 41,090.47. The average rental fee per square metre of commercial property was RUB 676.71.

Average rental fees for commercial property in Naberezhnye Chelny and Nizhnekamsk as of 1 January 2013

Type of premises	Office	Trading	Production	Storage
Rental fee per sq. m., RUB / month	250 - 1,500	300 - 1,500	60 - 150	50 - 150

Kazan business centre premises - rental fees monitoring as at 01 January 2013

Office category	Business centre	Address	Rental fee per sq.m., RUB / month
Class A	Suvar-Plaza Office Centre	6 Spartakovskaya St.	800 - 1,300
	Korston-Kazan Office Centre	1 Nikolaya Yershova St.	
	Bulak Office Centre	35/2 Pravo-Bulachnaya St.	
Class B+	ZAO IDEA Innovation and Production Technopark	50 Peterburgskaya St.	650 - 1,000
	Tatariya Business Centre	29b Nikolaya Yershova St.	
	"Biznes tsenter na Ibragimova" Business Centre	58A Prospect Ibragimova	
	Rodina Family Entertainment Centre	44/8 Baumana St.	
	Sphera Office and Entertainment Centre	1 Gavrilova St.	
Class B	Himgrad Technopolis - central office building	100 Vosstaniya St.	550 - 900
	"Biznes tsenter na Stolbova 2" Business Centre	2 Nikolaya Stolbova St.	
	Biznes-Park Ostrovskiy Office Centre	87 Ostrovskogo St.	
	Karavan Commercial Centre	2 Spartakovskaya St.	
	Business Centre	57 Ostrovskogo St.	
	Kreditnyy Dom Tsentralniy	12 Pushkina St.	
	Riolit-Ofis Business Centre	30b Chernyshevskogo St.	
	Astor-Ofis Business Centre	79 Ostrovskogo St.	
Class C	"Biznes tsenter na Ostrovskogo" Business Centre	89 Ostrovskogo St.	350 - 800
	MBA-Holding Business Centre	26 Schapova St.	
	Delovoy Tsent Business Centre	2a Zhurnalstov St.	
	International Business Centre	36/1 Yamasheva St.	
	"Biznes tsenter v Levchenko" Business Centre	8/19 Rakhimova St.	
	Golden Lines Business Centre	1 Khadi Taktasha St.	
	Karsar Office Centre	2 Akademicheskaya St.	
	OAO Delovoy tsentr imeni Mayakovskogo	35 Shmidta St.	
	Sem slonov Business Centre	3 Tazi Gizzata St.	

Services and tourism encompass the following:

- Hotel services;
- Restaurants;
- Tourism services.

Tatarstan has witnessed remarkable growth in the service industry & tourism. Over the past five years the republic has seen internal tourist flow increase by an average of 12%, with some 1.3 million tourists visiting Tatarstan in 2012, making the region one of the leading tourist destinations in Russia.

Growth in the sector also continued in 2012. The hotel industry and tourism services posted the fastest growth rates. For instance, the increase in hotel services rendered over the first eleven months of 2012 came to 117.9%, while

the figure for tourism services was 133.9% against the same period in 2011. In January-September 2012, 1.042 million people were registered with tourist accommodation establishments.

Today about 500 tour operators providing travel services are registered and operate in Tatarstan.

Average daily rate for a three-star hotel, RUB per night	2,674.7
Average daily rate for a four-star hotel, RUB per night	3,484.1
Average daily rate for a five-star hotel, RUB per night	5,278.9

The republic has a number of foreign companies operating in this sector, among them YIT (Finland), Marriott, Ibis, Park Inn, Fly Dubai, Turkish Airlines, McDonald's (USA), and KFC (USA).

Korston Hotel	1-a Nikolaya Ershova St., Kazan, 420061, Russia Reservation: 8-800-100-9989 Information: +7 (843) 279-3000 E-mail: info@kzn.korston.ru
Mirage Hotel Kazan	5 Moskovskaya St., Kazan, 420202, Russia Tel.: +7 (843) 278-0505 E-mail: reservation@mirage-hotel.ru
Courtyard by Marriott Kazan Kremlin Hotel	6 Karla Marxa St., Kazan, 420111, Russia Tel.: +7 (843) 567-4000 Fax: +7 (843) 567-4001 E-Mail: cy.kzncy.reservation@courtyard.com
Park Inn By Radisson Kazan	11 Lesgafta St., Kazan, 420043, Russia Tel.: +7 (843) 235-2351 Fax: +7 (843) 235-2354 E-Mail: reservations.kazan@rezidorparkinn.com
Ibis Kazan Centre Hotel	43/1 Pravo-Bulachnaya St., Kazan, 420111, Russia Tel.: +7 (843) 567-5800 Fax: +7 (843) 567-5801 E-mail: H6278-RE@accor.com
Grand Hotel Kazan	1 Peterburgskaya St., Kazan, Russia Tel.: 8 800 1000 7 80 E-mail: reservation@grandhotelkazan.ru
Shalyapin Palace Hotel	7 Universitetskaya St., Kazan, 420111, Russia Tel.: +7 843 231-10-00 E-mail: reservation@shalyapin-hotel.ru

Kazan Smart City

Kazan Smart City is a groundbreaking urban development project designed to spur investment into high technology, medicine, education, and tourism. The project is being developed using the latest technologies available in urbanistics and engineering.

Kazan Smart City will help transform the Republic of Tatarstan's capital of Kazan into an international business hub with ideal conditions for working and living.

Location

Kazan Smart City lies on 650 hectares of land 3 kilometers from Kazan International Airport and 15 kilometers from the city centre of Kazan. An Aeroexpress commuter railway will link Kazan Smart City with both the airport and city centre.

Zoning and Cluster Development

Kazan Smart City is divided into four main zones or precincts:

1. Central business Precinct (220 ha.)
2. Knowledge & education precinct (209 ha.)
3. Special economic zone for high tech manufacturing (102 ha.)
4. Metropolitan park and green areas (100 ha.)



Creative Believers

Kazan Smart City is a priority development project of the Government of the Republic of Tatarstan that is being supervised the Tatarstan Investment Development Agency. The Tatarstan Development Corporation (TDC) acts as the project manager and operator of Kazan Smart City. TDC's main functions are coordinating the creation of infrastructure in Kazan Smart City and supporting and working with investors and residents during the realization of their projects.

Based on the Republic of Tatarstan's priority areas for investment, Kazan Smart City will be developed around four clusters:

High-technology manufacturing cluster

This cluster will be based on 102 hectares of Special Economic Zone for high-technology manufacturing. Residents will receive a range of federal tax preferences.

Tourism cluster

With its close proximity to Kazan International Airport and federal highways and lying in the heart of Russia, Kazan Smart City will add important synergies to tourism of the city of Kazan, developing in particular business tourism, medical tourism, educational tourism, and urban tourism. Buildings that will facilitate this growth include an exhibition and convention centre, a transit hotel, research centre, art museum, show rooms, and parks.

Address: 50 Peterburgskaya St., Kazan, 420107
Tel.: +7 (843) 227-4224

Medicine cluster

Kazan Smart City's medicine cluster will cultivate an ecosystem of cutting-edge medicine that will include medical equipment manufacturing, biomedical manufacturing, hospital and diagnostic centres, and medical and research centres.

Education cluster

This sector will fuel the economy of Kazan Smart City with research and educational facilities that will nurture highly-qualified specialists. Among these facilities will be a tourism and hospitality university, international school, representative facilities of foreign universities, and a medical and research centre.

More information about Kazan Smart City can be found on its official website, www.KazanSmartCity.com

IT & telecommunications

Over the past few years, Tatarstan has become one of the regional leaders in IT & telecommunications, including mobile telecommunications, internet services, and software development. Tatarstan's largest software developers include ICL-KPO VS, BARS Group,

OCS, Softline and TAXNET. Fujitsu Russia GDC is one of the foreign investors in this industry.

There are over 2.6 million Internet users in Tatarstan, and over 8,000 users of 4G network service.

Investment projects:

The Innopolis Innovation Centre is a new city in Russia specialising in IT business and training. The project will bring together young, highly qualified specialists from all over Russia to help in the development of innovation projects in Russia. The project budget comes to RUB 67,000 million.

The projected population of Innopolis is 155,000 people, including 60,000 highly qualified specialists. Innopolis is a "smart city" with subdivided business infrastructure (technological parks, R&D centres, etc.). It will feature Russia's first university specialising in information technologies (working in partnership with Carnegie Mellon University in the United States), as well as a full range of social and commercial infrastructure (schools, kindergartens, hospitals, shopping centres, restaurants, etc.), and several classes of residential areas (from apartment buildings to townhouses and

cottages), the bulk of which will be rented to employees of resident companies with a purchase option.

Construction started on 9 June 2012. Enrolment to the university will start in September 2013.

The first construction phase at Innopolis should be completed in August 2014 (the construction of living infrastructure and providing work to around 5,000 people). The centre will be located in the Verkhneuslonsky district of Tatarstan, right adjacent to the former village of Elizavetino on the right bank of the Volga River across from Kazan. The centre's territory will cover 2,200 hectares with total area under construction coming to 1,200 hectares.

The centre is accessible by the nearby M7 Volga highway via the Zaimishchensky Bridge crossing the Volga, as well as suburban ferries, helicopter services, and a new cableway.

Address: OAO Innopolis
52 Peterburgskaya St., Kazan, 420074
E-mail: info@innopolis.com

Tel.: +7 (843) 512-2220
Fax: +7 (843) 526-7333



Construction

The construction sector encompasses the following:

- construction of residential houses;
- construction of non-residential buildings;
- construction of infrastructure.

One of the key areas is the complex planning of regional development in Tatarstan with a focus on growth priorities and the reasonable, economically feasible allocation of production and building construction, while also meeting the current and future needs of the population.

The real estate market is shaped by several important factors:

- construction of facilities for the Universiade;
- an extensive renovation programme;
- active development of infrastructure and road interchanges.

These factors have significantly influenced consumer preferences and price levels in different quality segments of Tatarstan's housing market.

Foreign companies operating in construction include Rockwool-Volga (Denmark), Wienerberger-Kurkachi (Germany), and Kastamonu Integrated Wood Industry (Turkey).

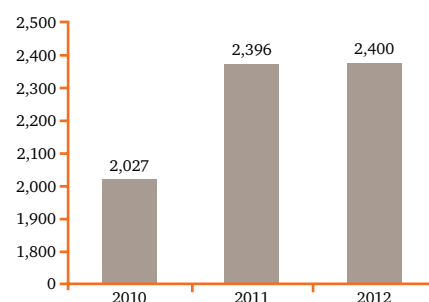
Investment projects:

- Construction of the Shali (M-7)-Bavly (M-5) toll highway as part of efforts to develop a new section of the Kazan-Orenburg Federal Highway in Tatarstan. Total funding comes to RUB 100,000 million.
- Creation of the Sviyazhsky Interregional Multit-modal Logistics Centre. The total budget for the project comes to RUB 338.4 million.
- Construction of a river port for freight and passengers with logistical infrastruc-

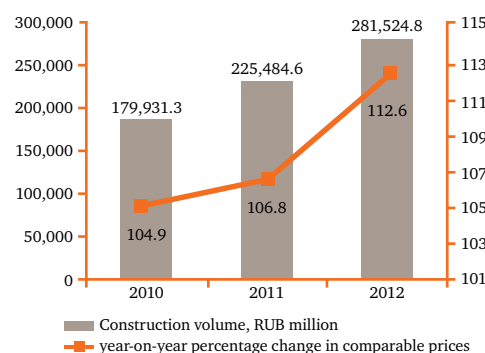
ture in Elabuga. Total funding comes to RUB 4,821 million.

- Multi-functional residential complex Mezhdurechye. The total budget for the project comes to RUB 338.4 million.
- Construction of the cottage village Pyatidvorye. The total budget for the project comes to RUB 338.4 million.
- Construction of a plant for the production of cement and commercial carbon dioxide using "green" thermal fusing techniques. The total budget for the project comes to RUB 400 million.

New housing commissione (sq m thousand)



Construction volume



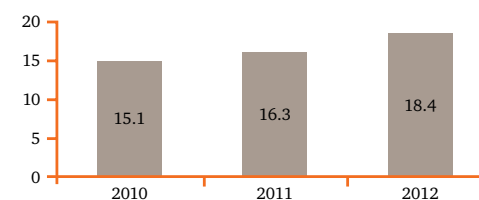
Medicine & pharmaceuticals

Medicine & pharmaceuticals includes production of medical equipment and pharmaceuticals, provision of health care services, and pharmacy retail. Tatarstan has nine medical centres offering high-technology medical treatment and seven large medical clinics that serve as bases for clinical research and training. Kazan State Medical University, with its 200-year history, is one of the most respected medical schools in the country. Tatarstan also has a medical academy and institute of fundamental medicine and biology with 110 faculties.

The non-commercial public-private partnership Educational Centre for Higher Medical Technologies was formed in Tatarstan. This is the only organisation of its kind in Russia.

The main local players in the market include Kazan Medical Instrument Plant, one of Russia's largest medical instrument companies, and Tatkhimfarmpreparaty, a major pharmaceutical company with a chemical and pharmaceutical plant and the only catgut producer in Russia. Foreign investors in the industry include Saria Bio-Industries Alabuga and FAVEA (Czech Republic).

Volume of the Tatarstan pharmaceuticals market, RUB billion



Investment projects:

- Construction of a plant for the production of pharmaceuticals and other consumables at the Alabuga SEZ where the production of sterilised medical materials (infusion solutions) conforming to

international standards (GMP) will be organised. The total budget for the project comes to RUB 7.5 million.

- Creation of a facility for the production of ointments. The overall project budget is RUB 7.5 million.

Agriculture & food processing

Agriculture & food processing in the Republic of Tatarstan includes crop and livestock production.

Family farms lie at the heart of a promising new approach to developing rural small business. Some 405 high technology family farms have already been built in the republic. This figure should double over the next few years. Tatarstan's leading agricultural companies include Agrosila Group, Chelny Broiler, and Krasny Vostok Agroholding.

Tatarstan has 2.2% of Russia's arable land, and accounts for 5% of the country's agricultural output. Sustainable agricultural development in Tatarstan is based on a number of factors, including its top-priority status (10% of the republic's budget is allocated to agricultural subsidies), multi-format nature (only roughly half of farmland and livestock are owned by large investors), the use of innovative and resource-saving technologies, and insured farmland accounts

Investment projects:

- Increasing the sugar beet processing output up to 6,000 tonnes per day. Developing sugar beet processing so that OAO Buinsk Sugar Plant can cut its costs and thereby increase profitability. The overall project budget comes to RUB 1.7 billion.
- The development of a cereals processing megafarm. The overall project budget is RUB 338.4 million.
- Reconstruction and upgrade of a dairy plant. Increasing the output capacity of the existing SPPK Drozhzhanovsky Dairy Plant up to 60 tonnes of dairy products for further distribution. The overall project budget comes to RUB 150 million.

Halal industry

The halal industry encompasses the following types of activities:

- market for food products;
- market for halal services;
- market for halal pharmaceuticals;
- market for halal cosmetics.

The halal industry is one of the most rapidly developing industries in Tatarstan, Russia's leader in this sector. Kazan Halal Hub is Russia's first halal transport and logistics centre for storing and distributing halal products made by domestic and foreign producers in both Russia and CIS countries. Baltach agricultural park was founded to house investment projects in this industry. In 2012, the Eurasia Leasing Company was established by the Tatarstan International Investment Company to offer Ijara leasing products. A Halal Standards Committee was set up in 2005 under the Spiritual Board of Muslims of Tatarstan to oversee the production and sale of halal products, which has been growing rapidly in Russia in recent years.



There are more than 70 producers of halal products in Tatarstan, 82% of which are food companies.

Investment projects:

- Halal ice cream production. The overall project budget is RUB 7.5 million.
- The establishment of the Hajj Foundation in Tatarstan. The Hajj Foundation represents an investment fund formed on the basis of Islamic financing principles. The Hajj Foundation will offer deposit services through which clients can save money for a Hajj pilgrimage. The total project budget comes to RUB 307.6 million.

Investment climate

The Republic of Tatarstan Government offers investors the following benefits:

- Publicly funded loans
- Partial compensation of bank loan interest rates and bond coupon payments
- Government guarantees
- Provision of industrial space and infrastructure
- Tax preferences
- Co-financing
- Grants

Tatarstan's regulatory framework includes, among other things, the following legislation:

- Republic of Tatarstan Law "On Investment Activity in the Republic of Tatarstan";
- Republic of Tatarstan Law "On Foreign Investment in the Republic of Tatarstan";
- Republic of Tatarstan Law "On Public-Private Partnerships in the Republic of Tatarstan";
- Republic of Tatarstan Cabinet of Ministers Resolution "On Approving Regulations on the Procedure for Rendering State Support to Entities and Organisations Carrying Out Investment Projects in the Republic of Tatarstan";
- Republic of Tatarstan Cabinet of Ministers Resolution "On Approving the Investment Memorandum of the Republic of Tatarstan for 2013".

International investment forums

KAZANSUMMIT: International Economic Summit of Russia and OIC countries

KAZANSUMMIT 2013: V International Economic Summit of Russia and OIC countries is the result of the growing economic relationship between the Russian Federation and the Organisation of Islamic Cooperation (OIC). The summit will take place in Kazan on 2-3 October. Today, KAZANSUMMIT is a unique opportunity to build economic relations between investors, businesses and the governments of Russia and Islamic countries.

Around 1,000 representatives from over 30 countries gather every year at KAZANSUMMIT.

The summit programme includes a Strategic Forum, Investment Forum, Islamic Business and Finance Conference, a Conference of the Members of the OIC Parliaments, roundtables on various issues and business meetings.

In its five years of existence, KAZANSUMMIT has become a brand name in the Islamic world synonymous with opportunities in Russian regions. This is possible thanks to the openness and multiple functions of the event as a setting for meetings and negotiations.

www.kazansummit.com

International Winter Forum
Invest in Tatarstan

The International Winter Forum Invest in Tatarstan supports the promotion, strengthening and further development of investment and trade relations between Tatarstan and other countries. The forum involves global investment leaders in discussions about the prospects for the regional economy and its industries while also offering opportunities for an open dialogue between Tatarstan and potential investors.

www.investintatarstan.com

Euro-Asia Expo 2013

Kazan will host the largest Russian International Trade Fair Euro-Asia Expo 2013 on 3-6 October 2013. The exhibition will present the latest achievements in the production of family goods and services, innovative technologies, consumer goods, cultural exchange and others.

Euro-Asia Expo 2013 also aims to revive cultural and national values, as well as to develop and improve business relations in Tatarstan.

www.euroasiarussia.com

An interactive map (or "geoportal") is now being developed in Tatarstan. The geoportal will provide investors with information about the region's investment environment and investment opportunities. One of the main objectives of the Tatarstan geoportal is supporting a favourable investment climate in the region through offering the latest data on investment conditions, as well as necessary detailed information on transport, power, social, engineering, utility and telecom infrastructure.
www.new.gisogvrt.ru

Kazan Venture Fair

Every year since 2005, the Tatarstan Investment Venture Fund, together with the Russian Association of Direct and Venture Investments, has held the Kazan Venture Fair, a platform for the management of innovation-driven small and medium-sized enterprises (SME) to present their businesses to potential investors.

www.ivf.tatarstan.ru

Investment portal

The Invest in Tatarstan Internet website is a convenient and comprehensive tool for investors.

It provides essential information about the region, including:

- Recent data on social and economic conditions in Tatarstan
- Information on federal, regional and local-level investment projects
- Details on Tatarstan's investment legislation
- Information about industrial and investment platforms
- Data on Tatarstan's credit and investment ratings
- Utility rates for electricity, water and gas supply
- Investment-related presentation and reference materials

Other advantages of the website are:

- a unique interactive map
- functional search engine
- an option to post information about investment projects

www.invest.tatarstan.ru

Investment infrastructure

The Republic of Tatarstan has pursued a series of legislative and organisational measures to foster a favourable environment for all businesses, aimed at accelerating investment and innovation-driven activity, as well as developing a system of industrial parks and investment areas in the region.

ating investment and innovation-driven activity, as well as developing a system of industrial parks and investment areas in the region.

Alabuga Special Economic Zone

The Alabuga Special Economic Zone (SEZ) plays a leading role among Tatarstan's development institutions. It serves as centre of attracting investors and carrying out promising high-tech projects in such fundamental economic clusters as the petrochemicals, automotive and construction industries.



Alabuga SEZ residents include major Russian and international companies such as internationally known as Rockwool, Ford-Sollers, Armstrong, Isuzu, Air Liquide, Sisecam, Saint Gobain, Kastamonu Integre, Saria Bio-industries Volga, Preiss-Daimler, Tatneft, 3M, Hygiene, RR Donnelley and many others.

The Alabuga SEZ has access to federal highways and railways. The following modes of transport are available for freight forwarding:

- Air - Begishevo Airport
- Rail - branch railway line of over 5 kilometres integrated with the federal railway network
- Road - on-site road network of over 13 kilometres plus the federal M7 Highway
- River - river cargo ports at Naberezhnye Chelny and Nizhnekamsk

Brief overview of Alabuga SEZ:

- The Alabuga SEZ was established on 21 December 2005 within the Elabuga municipality
- It occupies a 20 square kilometre site
- It has 33 resident companies
- It provides 2,527 jobs
- The minimum investment threshold for obtaining resident status is EUR 3 million
- Total public investment in the project amounts to RUB 15.5 billion
- Total private investment in the project is roughly USD 1 billion

Among the Alabuga SEZ's other competitive advantages are:

- All essential industrial infrastructure is already in place;
- Residents are not charged any fee for connecting to utility systems;
- Residents are granted tax benefits for up to 10 years;
- The free economic zone's customs regime exempts imports of modern high-tech equipment, raw materials and components from both import duties and VAT;
- The SEZ has its own customs post, allowing resident companies to promptly resolve any customs-related issues. An electronic customs declaration system is available;
- The "one-window" system ("one-stop-shop") combines the offices of 16 regulatory agencies under one roof within the SEZ's administrative and business centre. This lets residents interact with governmental authorities without leaving the SEZ.

The Alabuga SEZ offers free connection to the power grid.

Cost of connecting to the power grid:

- Moscow – RUB 29 million per 1 MW
- Tatarstan – RUB 6.25 million per 1 MW

Alabuga Industrial Space
4/1 Sh-2
Elabuga municipal district,
City of Elabuga 423602, Tatarstan

Tel.: +7 (85557) 59-005
Mob.: +7 (927) 480-0221
www.alabuga.ru

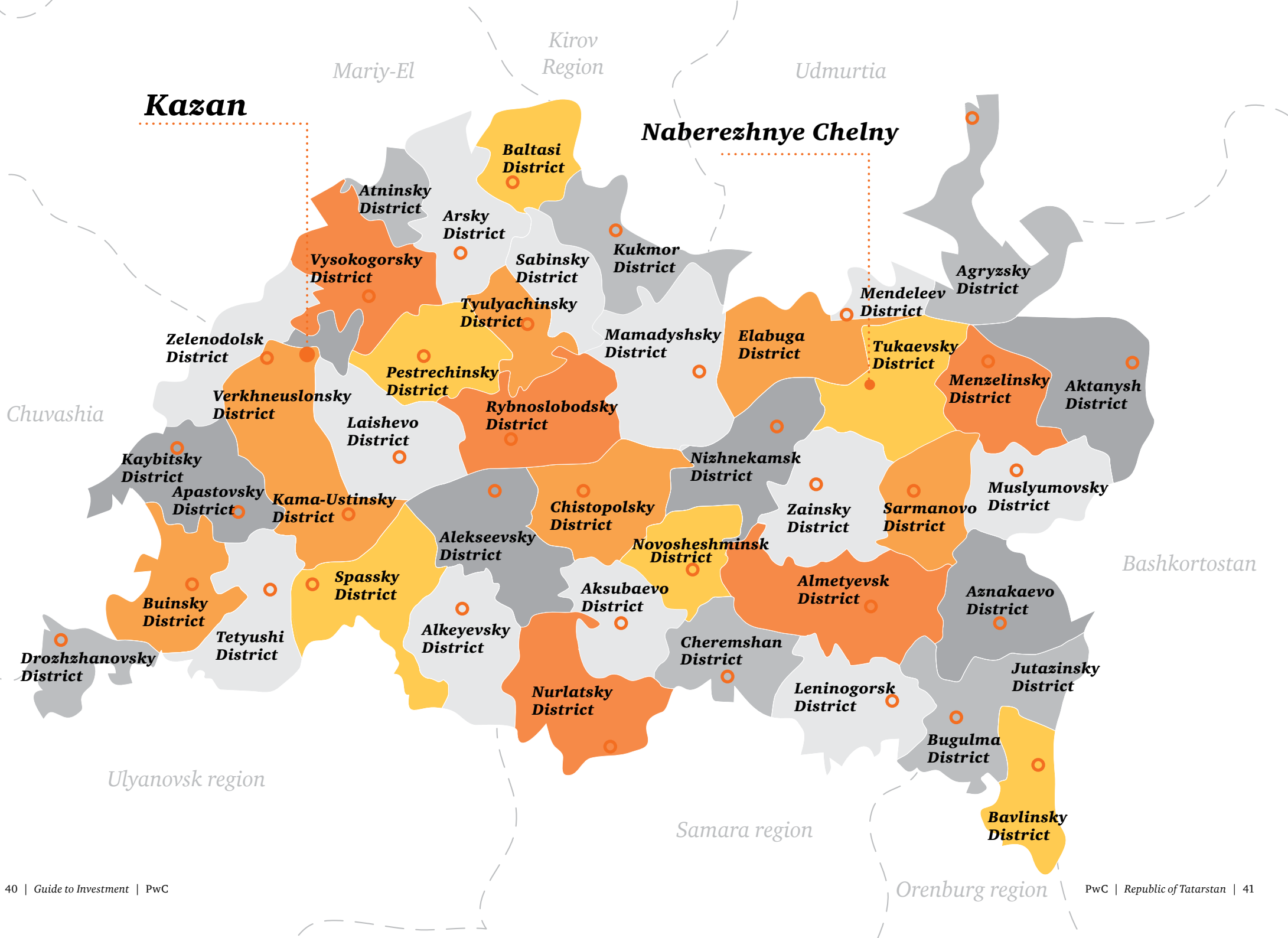
Taxation system

Taxes	Standard rate	Rates for ALABUGA SEZ residents	Rates for Innopolis SEZ residents
Value added tax	18%	18%	18%
Corporate tax	20%	2%	13.5%
Personal income tax	13%	13%	13%
Transport tax	USD 0.3-3.8 per horsepower depending on the type of transport	0%	0%
Social insurance contributions (Social tax)	30% from salary fund	30%	14%
Land tax	1.5%	0%	0%
Property tax	2.2%	0%	0%

Investment areas

Item	Form of ownership	Contact details (address, telephone number, e-mail)	Total land area / Vacant area, ha	Total output by residents, 9 months 2012, RUB'000
Naberezhnye Chelny				
Yuzhny Agribusiness Park of the City of Naberezhnye Chelny	Private	115 Akhmetshina St., Naberezhnye Chelny Tel.: +7 (8552) 473-034 Fax: +7 (8552) 473-035 Mob.: +7 (917) 398-1100 E-mail: hakimov_r@rambler.ru	2.6 / 1.5	0
Naberezhnye Chelny				
The Zarital Agribusiness Park of the city of Naberezhnye Chelny	Private	14 Sarmanovskaya St., Surovka village, Novotroitsk rural settlement Tel.: +7 (960) 074-4976 Fax: +7 (8552) 778-344 +7 (8552) 550-727	5.6 / 0	0
Nizhnekamsk District				
OOO UK Kamskiye Polyany Industrial Park	Private	Kamskiye Polyany urban settlement Tel.: +7 (8555) 335-202 E-mail: popovaty05@yandex.ru	250 / 200	968.24
Leninogorsk District				
Idea-Yugo-Vostok Technology Park	Private	1a Promyshlennaya St. and 35 Chaikovskogo St. Tel.: +7 (85595) 275-00 +7 (917) 391-1337 E-mail: tpideaya@mail.ru	10.9 / 2.1	427.015
Elabuga District				
“Directorate of Investment Programmes of the Alabuga Industrial Site” State Agency	State-owned	1 Prospect Neftyanikov, Elabuga Tel.: +7 (85557) 550-21 +7 (85557) 552-50 E-mail: fez@alabuga.biz dip-market@alabuga.biz	334 / 70	12,000.0
Zelenodolsk District				
M-7 Industrial Park	Private	4 Ovrazhnaya, Novonikolayevsky village Tel.: +7 (800) 200-2890 +7 (843) 278-0500 +7 (987) 299-8341 E-mail: office@m7park.ru, Website: www.m7park.ru	39.5 / 19.5	243.17
Zelenodolsk District				
Novaya Tura Technopolis	Private	Oktyabrskoye village settlement Tel.: +7 (843) 267-6142 E-mail: arozovski@brack-capital.com	260 / 260	0
Aznakaev District				
Intekh Production Base	Private	3 Dorozhnikov St., Aznakaev Tel.: +7 (85592) 700-77 +7 (85592) 737-70 E-mail: intehibragimov@mail.ru	0.19 / 0.15	512

Aksubaev District				
The area of the former OAO PMK Melioratsiya	Private	1 Vodstroya St., Aksubaev urban settlement Tel.: +7 (843) 442-8451	2.27 / 0	3,312.6
Aktanysh District				
Base 746	Municipal	11 Lesnaya St., Aktanysh village Tel.: +7 (85552) 309-10 +7 (85552) 307-32 E-mail: akt-econom@mail.ru	4.7 / 3	2.228
Almetyevsk				
Technology Park No. 1	Private	5 Objezdnyaya St., Almetyevsk Tel.: +7 (8553) 300-681 E-mail: aktiv@tatais.ru	3.3 / 2.3	2.346
Baltasi District				
Halal Industrial Park	Private	1 Polevaya St., Baltasi urban settlement Tel.: +7 (987) 226-9773 E-mail: hip-baltach@mail.ru	15.7 / 14.2	1,300,000
Kukmor District				
Industrial Site	Private	1 Proizvodstvennaya St., Kukmor urban settlement Tel.: +7 (84364) 286-10 +7 (906) 113-0969	0.17 / 0.11	8,000.0
Laishevo District				
Laishevo Industrial Site	Municipal	36a Gorkogo St., Laishevo village Tel.: +7 (84378) 252-28 +7 (84378) 252-12 E-mail: ekonomik-laesh@mail.ru gorod.la@tatar.ru	2.75 / 0	2,240.0
Novosheshminsk District				
Municipal Industrial Site № 1	PPP	16 Parkovaya St., Novosheshminsk village Tel.: +7 (84348) 232-42	5.44 / 1.5	23.616
Novosheshminsk District				
Municipal Industrial Site № 2	Municipal	16 Parkovaya St., Novosheshminsk village Tel.: +7 (84348) 220-08	1.64 / 0.7	63
Sarmanovo District				
The area of the former Selkhoztekhnika	Private	2 Sovetskaya St., Sarmanovo village Tel.: +7 (85559) 252-04 E-mail: Rasih.Ahmadeev@tatar.ru	5 / 0	74.487
Tetyushi District				
The area of the former Selkhoztekhnika	PPP	14 200 let Tetyusham St., Tetyushi Tel.: +7 (84373) 250-02 E-mail: Radik.Nurgaliev@tatar.ru	8.98 / 1.86	0
Cheremshan District				
The base of the former MSO (Inter-Business Construction Association)	Municipal	11 Titova St., Cheremshan village Tel.: +7 (84396) 258-15 E-mail: Ravil.M@tatar.ru	6.34 / 6.34	0



Kama Industrial Park (KIP) Master

The Kama Industrial Park (KIP) Master is the sole example of a functioning industrial park with an exclusive focus on the heavy engineering sector. Its major goal is to provide for the robust development of advanced automotive component manufacturing. More than a half the park's resident companies cooperate closely with KAMAZ.

Address: 45 Proizvodstvenny Proezd,
Industrial Zone,
Naberezhnye Chelny, 423800
Tel.: +7 (8552) 388-883
E-mail: kip-master@kamaz.org
Website: www.kipmaster.ru

Technopolis Himgrad

Technopolis Himgrad offers the optimum environment for developing innovative SMEs in the petrochemicals and polymer processing sectors. Technopolis Himgrad is the first Russian industrial park certified by the Association of Industrial Parks in the Russian Federation.

Product consumers: Major Russian companies including Gazprom, NK Rosneft, Lukoil and Nestle Russia. Export sales to the CIS and other countries account for 10% of all goods produced.

Address: 100 Vosstaniya St.,
Kazan, 420095
Tel.: +7 (843) 227-4140
E-mail: info@himgrad.ru
Website: www.himgrad.ru

Eurasia-Alabuga Industrial Park

This is a public-private partnership project. The park's total area comes to 200,000 sq. m.

The park will be commissioned in the second quarter of 2014.

Contact person: Ramil Sharifullin
Tel.: +7 (987) 297-7377
E-mail: evraziaalabuga@gmail.com

Synergy Industrial Park

The project is being implemented using funds provided by the management company of the Alabuga SEZ.
The park's total area covers 24,500 sq. m.
Synergy Industrial Park will be completed by the first quarter of 2014.

Contacts of the Alabuga SEZ's Investment Relations Department:
Tel.: +7 (855) 575-9030

Baltach Halal Agricultural Park

The Baltach Halal Agricultural Park is Russia's first-ever halal agricultural park for SMEs active in the halal industry or opening a halal-based-business.

Address: 1 Polevaya St., Baltasy,
Tatarstan, 422250
Tel.: +7 (843) 682-6374
+7 (960) 041-1220
Fax: +7 (843) 682-6375
E-mail: hip-baltach@mail.ru
Website: www.hip-baltach.ru

Tatarstan Agricultural Park

The Tatarstan Agricultural Park is a cluster of real estate facilities located on an 8.4-hectare plot of land set aside to support agricultural SMEs in developing their businesses.

The park's top priority is providing the region's agricultural producers with the es-

sential material and technical infrastructure for doing business in the agricultural sector, particularly the production, storage, processing and sale of diverse agricultural products.

Ministry of Agriculture and Foodstuffs of the Republic of Tatarstan.

Address: 36, Fedoseevskaya St.,
Kazan, 420014
Tel.: +7 (843) 221-7600, 292-0382
Fax: +7 (843) 292-0538
E-mail: agro@tatar.ru

Razvitie Industrial Park

This industrial park is meant to develop its area of the city and the republic, bolster the manufacturing sector, launch new types of products, and introduce advanced technologies and processes.

The park's entire area of 11.25 hectares has been distributed among investors. The following industries are represented: heavy engineering and metallurgy (48%); woodworking and furniture making (29.4%); construction materials production (11.8%); ventilation equipment production (5.9%); and electronic modules production (5.9%).

The park will have its own cogeneration plant, which will significantly reduce heat and electricity supply losses and costs.

A preliminary contract was signed with Teleset to complete the design and construction of external telecommunications networks connected to the park, as well as provide a full range of Internet and phone services.

The area will likely host seventeen residents and create over 1,500 jobs.

Investor Industrial Park

The proximity of the Razvitie Industrial Park to this park (under 300 metres) allows for connection to utility systems and the creation of unified infrastructure:

- Drinking water supply - up to 300 cubic metres per hour;
- Drain-waste system - up to 300 cubic metres per hour;
- Service water supply - up to 300 cubic metres per hour.

The cogeneration plant at Razvitie Industrial Park will boost heat and electricity allocated to residents of the Investor Industrial Park.

The expected number of residents is 10-12 (area per plot comes to 0.5-2 hectares depending on the resident's needs). Total area comes to 12 hectares.

The park is expected to create over 600 jobs.

Total investment (in project and land related work, building and construction, as well as infrastructure development) is expected to come to over RUB 800 million.

The area set aside for buildings and structures comes to 45,000-50,000 square metres.

Expected annual revenue flow into the budgets of all levels is expected to come to over RUB 500 million.

Parks are in municipal ownership and are located in the city of Naberezhnye Chelny's industrial area, at the intersection of Metallurgicheskaya and Tekhnicheskaya streets.

Tel.: +7 (917) 261-0806
+7 (960) 063-2409
E-mail: prompark@yandex.ru

Technopark IDEA

Technopark IDEA is Tatarstan's most important technology-park. It includes:

- an innovative business incubator with office premises for innovative projects in their early development stages;
- an innovation technology centre with office premises for young innovation-driven companies;
- a business park with office premises for service companies and companies at the expansion stage.

The technology park is one of Europe's largest in size (30,000 sq m on 2 ha of land in the centre of Kazan).

Its anchor residents include representative offices of DHL, McDonalds, Siemens, NPP GKS, Yokogawa Electric CIS and ZAO GE Money Bank.

Address: 50 Peterburgskaya St,
Kazan, 420107
Tel.: +7 (843) 570-6850
E-mail: info@tpidea.ru
Website: www.tpidea.ru

Kazan IT Park

Kazan IT Park is newest facility with-in Tatarstan's regional innovation support system. It is Eastern Europe's largest development institute for promoting the large-scale commercialisation of IT and communications projects. Kazan IT Park's main aim is ensuring the most favourable conditions possible for start-up and growing high-tech companies at the design, development and market-entry stages for high-tech products, including the provision of funding, technological and methodological support based on international standards. One of the key areas of specialisation for Kazan IT-Park resident companies is software de-

velopment, including applications for "electronic government" and "electronic public" services.

Address: 52 Peterburgskaya St.,
Kazan, 420074
Tel.: +7 (843) 235-1475
E-mail: it.park@tatar.ru
Website: www.itpark-kazan.ru

IT Park in Naberezhnye Chelny

Kazan IT Park has a second site in Naberezhnye Chelny with 12,000 square meters of office space. It has all the necessary conditions for an IT company to grow there due to the concentration of financial and intellectual resources. The IT-Park's objectives are:

- Gathering the best local IT companies in one place and creating a favourable operating environment;
- Fostering the development of Russian IT in heavy engineering, petrochemicals and other sectors;
- Providing companies with next-generation computing resources;
- Accelerating the development and launch of new products in the market.

The IT-Park business incubator in Naberezhnye Chelny:

- Covers an area of 1,500 square metres and offers 150 jobs for 50 IT start-ups;
- Provides the fullest possible support for projects in their initial stage, as well as offers expertise, promotion, investment raising, recruitment, and support in introducing products to international markets;
- Offers very favourable conditions for services such as provision of premises, equipment, jobs, advisory and information support (RUB 6,000 per month).

Address: 91 Mashinostroitel'naya St.,
Naberezhnye Chelny, 423800
Tel.: +7 (8552) 409-150
E-mail: chelny.itpark@tatar.ru

Leading foreign banks in Tatarstan

Bank	Contacts
GE Money Bank (ZAO GE Money Bank)	5 Karla Marxa St., Kazan, 420111 Tel.: +7 (800) 700-1010 www.gemoney.ru
Home Credit and Finance Bank (OOO Home Credit and Finance Bank)	1a Nikolaya Yershova St., Kazan, 420045 Tel.: +7 (843) 567-2222 www.homecredit.ru
Raiffeisen Bank (ZAO Raiffeisenbank)	35a Nikolaya Yershova St., Kazan, 420045 Tel.: +7 (843) 299-0909 +7 (800) 700-9100 www.raiffeisen.ru
Intesa Bank (ZAO Bank Intesa)	13 M. Chuikova St., Kazan, 420094 Tel.: +7 (843) 519-1250 (51) +7 (843) 519-7619 www.bancaintesa.ru
UniCredit Bank (ZAO UniCredit Bank)	11 Dzerzhinskogo St., Kazan, 420111 Tel.: +7 (843) 292-1501 www.unicreditbank.ru
Credit Europe Bank (ZAO Credit Europe Bank)	66 Bauman St., Kazan, 420111 Tel.: +7 (843) 292-1197 www.crediteurope.ru
Absolut Bank (KBC Group) (ZAO AKB Absolut Bank)	14 Ostrovskogo St., Kazan, 420111 Tel./fax: +7 (843) 533-3344 (45) E-mail: info@absolutbank.ru www.absolutbank.ru

Leading banks in Tatarstan

Bank	Contacts
OA O AK BARS Bank	1 Dekabristov St., Kazan, 420066 Tel.: +7 (843) 519-3999 Fax: +7 (843) 519-3975 E-mail: pozd@akbars.ru Website: www.akbars.ru
OA O AIKB Tatfondbank	43/2 Chernyshevskogo St., Kazan, 420111 Tel.: +7 (843) 291-9999 / 291-9810 Fax: +7 (843) 291-9895 / 291-9804 E-mail: tfb@tfb.ru Website: www.tfb.ru
OA O AKB Spurt	2 Spartakovskaya St., Kazan, 420107 Tel.: +7 (843) 291-5000 Fax: +7 (843) 291-5015 E-mail: info@spurtbank.ru Website: www.spurtbank.ru
OA O Joint-Stock Commercial Mortgage Bank AKIBANK	88a Prospekt Mira, Naberezhnye Chelny, 423818 Tel.: +7 (8552) 773-333 / 773-380 Fax: +7 (8552) 722-377 E-mail: office@akibank.ru Website: www.akibank.ru

Bank	Contacts
OA0 AB Devon-Credit	77 Lenina St., Almetyevsk, 423450 Tel.: +7 (8553) 456-777 Fax: +7 (8553) 317-513 E-mail: devon@devoncredit.ru Website: www.devoncredit.ru
OA0 Sberbank of Russia	28 Peterburgskaya St., Kazan, 420107 Tel.: +7 (843) 519-2326 Website: www.sbrf.ru/tatarstan/
OA0 Alfa-Bank	29B Nikolaya Yershova St., Kazan, 420045 Tel./fax: +7 (843) 291-1222 Website: www.alfabank.ru
OA0 Rosselkhozbank	80 Dostoevskogo St., Kazan, 420097 Tel./Fax: +7 (843) 524-9944 E-mail: rkazan@kazan.rshb.ru Website: www.rshb.ru
ANKOR BANK (OA0)	47 Brat'yev Kasimov'ykh St., Kazan, 420101 Tel.: +7 (843) 229-8111 E-mail: bank@ankorbank.ru Website: www.ankorbank.ru
AKB BTA-Kazan (OA0)	58 Prospekt Ibragimova, Kazan, 420066 Tel.: +7 (843) 525-7474 Website: www.bta-kazan.ru
AKB Energobank (OA0)	32 Sary Sadykovi St., Kazan, 420021 Tel./Fax: +7 (843) 293-9393 Website: www.energobank.ru
ZAO AIB Ipoteka-Invest	58 Vosstaniya St., Kazan, 420000 Tel.: +7 (843) 542-4637 Website: www.ip-bank.ru
ZAO GKB Avtogradbank	43 Prospekt Khasana Tufana, Naberezhnye Chelny, 423831 Tel./Fax: +7 (8552) 325-000 E-mail: agbank@avtogradbank.ru Website: www.avtogradbank.ru
OA0 Bank Kazansky	162 Dekabristov St., Kazan, 420039 Tel./Fax: +7 (843) 544-8522 E-mail: bk@bik.ru Website: www.bik.ru
OA0 IntekhBank	24 Chausse Marjani, Kazan, 420021 Tel.: +7 (843) 221-1700 Fax: +7 (843) 221-1701 E-mail: info@intechbank.ru Website: www.intechbank.ru
OOO Kamsky Commercial Bank	21 Gidrostroyteley St. (P.O. Box 96), Naberezhnye Chelny, 423807 Tel.: +7 (8552) 704-918 Fax: +7 (8552) 704-842 E-mail: post@kamkombank.ru Website: www.kamkombank.ru
OOO KBER Bank of Kazan	1 Soldatskaya St., Kazan, 420066 Tel.: +7 (843) 518-9898 Fax: +7 (843) 516-8880 E-mail: info@bankofkazan.ru Website: www.bankofkazan.ru

Trade and Economic Representative Offices of the Republic of Tatarstan

Russian Federation

1	Plenipotentiary Representative Office of the Republic of Tatarstan in the Russian Federation	Contact: Ravil Akhmetshin Address: Building 1, 13/15 The 3d Kotelnicheskyy Per., Moscow, 109172 Tel.: +7 (495) 915-5802, 915-0502 Fax: +7 (495) 915-3487, 915-0610 E-mail: tat.msk@tatar.ru dezh.pprt@tatar.ru
2	Permanent Representative Office of the Republic of Tatarstan in St Petersburg and the Leningrad Region	Contact: Shamil Akhmetshin Deputy: Nikolai Orlov Address: Room 2, 14/39 Line 11, Vasilyevsky Island, St Petersburg, 199178 Tel.: +7 (812) 323-1227, 323-6139 Fax: +7 (812) 323-1227, 323-6139 E-mail: tatarspb@mail.wplus.net
3	Trade and Economic Representative Office of the Republic of Tatarstan in the Khanty-Mansiysk Autonomous District	Contact: Bulat Badretdinov Address: Room 32, Building 31, 8a Sub-District, Nefteyugansk Tel.: +7 (3463) 27-0749 Fax: +7 (812) 323-1227 E-mail: Bulat-86@yandex.ru
4	Trade and Economic Representative Office of the Republic of Tatarstan in the Nizhny Novgorod Region	Contact: Ayrat Usmanov Address: Office 2, 5/9 Bolshaya Pecherskaya St., Nizhny Novgorod, 603005 Tel.: +7 (831) 419-5781 Fax: +7 (831) 275-8216 E-mail: predstavitelstvo-nn@yandex.ru
5	Trade and Economic Representative Office of the Republic of Tatarstan in the Saratov Region	Contact: Kamil Ablyazov Address: 75 Moskovskaya St., Saratov, 410600 Tel.: +7 (8452) 279-200 Fax: +7 (8452) 271-560 E-mail: info@naratbank.ru
6	Permanent Representative Office of the Republic of Tatarstan in the Sverdlovsk Region	Contact: Rinat Sadriev Deputy: Khaidar Gilfanov Address: 24 Sacco-Vanzetti St., Yekaterinburg, 620077 Tel.: +7 (343) 3714319 +7 (343) 371-1489 +7 (343) 359-8814 +7 (343) 358-1342 +7 (343) 358-1522 Fax: +7 (343) 371-1489 E-mail: tatprdek@etel.ru
7	Permanent Representative Office of the Republic of Tatarstan in the Republic of Bashkortostan	Contact: Albert Maksyutov Address: 3 Marx St., Ufa, 450076 Tel.: +7 (347) 246-5284 Fax: +7 (347) 246-5283 E-mail: albert-max@mail.ru

Other countries

1	Trade and Economic Representative Office of the Republic of Tatarstan in the Republic of Belarus	Contact: Irek Gafiyatullin Address: 21a K. Chornogo St., Minsk, 220012, Republic of Belarus Tel.: 8 10 (375 17) 268-1354 Fax: 8 10 (375 17) 268-1359 E-mail: tatarstan-bel@mail.ru
2	Trade and Economic Representative Office of the Republic of Tatarstan in Ukraine	Contact: Rostislav Vakhitov Address: 28/2 Grushevskogo St., Kiev, 252021, Ukraine Tel.: +38 (044) 253-0401, 253-5588 Fax: +38 (044) 253-3515 E-mail: office_tr@ukr.net
3	Representative Office of the Republic of Tatarstan in the Republic of Uzbekistan	Contact: Ramil Shakirov Address: 30a V. Vakhidov St., Tashkent, 700031, Republic of Uzbekistan Tel.: + 998 (71) 120-3017, 152-4022 Fax: +998 (71) 252-4022 E-mail: prtuz@mail.ru
4	Trade and Economic Representative Office of the Republic of Tatarstan in the Republic of Cuba	Contact: Leila Tezetdinova Address: N1, vedado Ciudad de la Habana, Cuba Tel.: + 53 (7) 204-9866 Fax: + 53 (7) 204-5665 (ext. 8) E-mail: adci@enet.cu
5	Trade and Economic Representative Office of the Republic of Tatarstan in the Trade Representative Office of the Russian Federation in Finland	Contact: Avubaker Magzhanov Address: Neovostoliiton Kaupallinen Edustusto Suomeassa, Tehtaankatu 1 C 00140 Helsinki 14 Finland Tel.: +358 (9) 664-528 Fax: +358 (9) 652-435 E-mail: tat.repr@kolumbus.fi
6	Trade and Economic Representative Office of the Republic of Tatarstan in the Czech Republic	Contact: Zufar Abdulgaleev Address: Sibirske nam., 1027 16000 Praha 6CR Tel.: +420 602 613 383 +420 602 215 514 Fax: +420 220 517 081 E-mail: tatarcz@volny.cz
7	Trade and Economic Representative Office of the Republic of Tatarstan in Switzerland	Contact: Guzel Salikhova Address: 17 Rue de la Rotisserie, Geneva, 1204 Tel.: + 41 (22) 310-8558 Fax: + 41 (22) 310-8557 E-mail: tatarstan@bluewin.ch

8	Trade and Economic Representative Office of the Republic of Tatarstan in the Trade Representative Office of the Russian Federation in the United States	Contact: Ravil Nigmedzyanov Address: 2001 Connecticut Avenue N.W. Washington, D.C., 20008, USA Tel.: +1 (202) 232-5988 Fax: +1 (202) 232-2917 E-mail: tatus51@yandex.ru
9	Plenipotentiary Representative Office of the Republic of Tatarstan in the Republic of Kazakhstan	Contact: Ayrat Khasanov Address: Office -VP-2, 6 Bogembai Batyr St., Astana, Republic of Kazakhstan Tel.: (8-55) (7172) 230-210 (8-55) (7172) 238-603 (8-55) (7172) 230-219, 230-225 Fax: (8-55) (7172) 230-219 (7172) 572-421; 230-225 E-mail: tatpred@gmail.com
10	Plenipotentiary Representative Office of the Republic of Tatarstan in the Trade Representative Office of the Russian Federation in Turkmenistan	Contact: Khaidar Galiev Address: 27 Kokandskaya St., Ashkhabad, 744001, Turkmenistan Tel./Fax: +993 12 971938 E-mail: haydar_galiev@inbox.ru
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13	Plenipotentiary Representative Office of the Republic of Tatarstan in Turkey	Contact: Aidar Gashigullin Address: Turkey, Istanbul, Ruzgarlibahce Sok. Yasa Is Merkezi, Blok 1, Kat 6, Kavacik Tel.: + 90 (216) 537-7700, 537-7701 Fax: + 90 (216) 537-7702 E-mail: tatreptur@superonline.com

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